



Meeting Tree Computer Has a New Team Member!

Meet Monique Duci!
Monique is our new
Director of Business
Development. She is
also our new voice on
the phone, as some of
you may have already
noticed.



Originally from The Netherlands, she moved to the US about 15 years ago. She has a background in International Business and a Master's Degree in Political Science. Her passion for books led her to be a manager for Barnes & Noble for six years, so providing the best possible customer service is in her blood. Although she might not be able to answer any technical questions, she will most definitely make sure to help you in any way that she can.

Initially, Monique is going to focus on Marketing development. Be on the lookout for monthly newsletters and tech tips in your email, on Facebook and LinkedIn. As we work towards growth and development of the program and of Meeting Tree Computer as a whole, let us know if there is anything we can do for you or someone you know. Our Team is always happy to help.



Employees Keeping Your Data Safe? Don't Count On It

One morning late last year, an unemployed man was making his way across London, heading to the library to continue his job search. On the way, he encountered something peculiar: a USB stick peeking out among the fallen leaves and shining in the morning sun. Not thinking much of it, and perhaps afflicted with a morbid curiosity, he popped the device into his pocket and continued on his way. Once he made it to the library, he connected the USB to a computer to check out its contents. As he clicked around, he realized with a shock that this was a treasure trove of security information for the Heathrow International Airport: 174 folders packed with maps detailing CCTV camera locations, labyrinthine tunnels snaking below the building and even the exact route the Queen takes when she uses the airport.

Understandably worried, the man quickly ejected the device and

brought it, for some reason, to local tabloid the Daily Mirror.

Despite a full-scale security investigation by the airport and the scrutiny of dozens of police and security experts, it's still unclear just where this extremely sensitive data came from. However, all signs point to the USB drive being dropped by either a hapless employee carrying around a national security concern in their pocket or a less-hapless employee looking to instigate a national security crisis.

Either way, the story hammers home a vital point: whether you're an international airport hosting more than 70 million travelers each year or a small business with less than \$10 million in annual revenue, your biggest security risk isn't some crack team of hackers – it's your employees.

Sure, you may chuckle at the idea that any of your employees would



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Computer.*

actively wish your organization harm, but we're willing to guess that you probably underestimate the wrath of an employee scorned. Even if you treat your team better than any boss in the world, they are still human, which of course means they're going to make mistakes from time to time. When considering the cyber security of many SMBs, "time to time" actually means every day, leaving huge openings in your digital barriers. These errors don't matter much really, until the day that a hacker turns an eye toward your business and immediately realizes the laughable security gaps your team is leaving for them to exploit.

The thing about cyber security is that it's a lot more complicated than most people are willing to admit. Today's digital landscape is fraught with hazards, a thousand little mistakes to be made at every step, resulting in a million workarounds for cyber criminals to use. Even the most tech-savvy among us probably don't know everything about cyber security, and very few have as much knowledge as the hackers on the other end of the equation. When you consider the uncertainty and potential miseducation of your employees, many of whom probably know next to nothing about cyber security, you might start to feel a little panicked.

“Your biggest security risk isn't some crack team of hackers – it's your employees.”

The battle against digital threats can seem like an endless slog – a war that the good guys seem to be losing – but luckily, when it comes to the security of your business, there are ways to batten down the hatches without dropping a ton of cash. For instance, start with your biggest vulnerability: your team. When a new employee



joins your organization, they should go through a thorough cyber security training. Their welcome forms should include comprehensive rules about security policies, from using strong passwords to how they should respond to potential phishing attempts. Deviating from these policies should come with serious consequences.

As for your existing employees, train them up! We can help you build a robust education program to get every single member of your organization up to speed on the most imminent cyber security threats. But even then, cyber security isn't a one-and-done kind of thing; it requires constant vigilance, regular updates on the latest trends and a consistent overall commitment to protecting your livelihood. Without training and follow-up, even the most powerful of cyber security barriers are basically tissue paper. So put some thought into your team in addition to your protections, and you can drastically increase the safety of the business you've worked so hard to build.

If you would like to us to provide a free cybersecurity course for your employees, give us a call today at (845) 237-2117. We'll even provide lunch! But hurry, this free offer ust be claimed by August 31st, 2018!

FREE Report: 12 Little-Known Facts Every Business Owner Must Know About Data Backup And Disaster Recovery

PROTECT YOUR DATA

“12 Little-Known Facts Every Business Owner Must Know About Data Backup, Security And Disaster Recovery”



Discover What Most IT Consultants Don't Know Or Won't Tell You About Backing Up Your Data And Recovering It After A Disaster

You will learn:

- The only way to know for SURE your data can be recovered if lost, corrupted or deleted — yet fewer than 10% of businesses have this in place.
- Seven things you should absolutely demand from any off-site backup service.
- Where many backups fail and give you a false sense of security.
- The No. 1 cause of data loss that businesses don't even think about until their data is erased.

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www.MeetingTreeComputer.com/Free-Business-Advisory-Guide/

2 New Must Have Products From Datto



Get Connected, Stay Connected

Most businesses are totally reliant on their network to conduct daily operations. Without network and Internet access, productivity grinds to a halt and revenue is lost.

So if the network is critical to your business, why would you accept the risk of network downtime?

That's where Meeting Tree Datto Networking comes in. Our solutions are designed to keep your business up and running even if your Internet Service Provider has an outage.

With Datto Networking, Meeting Tree Computer Corp. can design a network that ensures the best possible performance for all of your employees, including advanced security features to ensure continuity across the entire network.



Save Time, Maximize Productivity

We are proud to announce the availability of Datto Managed Power, a new line of cloud-managed products that allow Meeting Tree to remotely power cycle unresponsive devices to reduce the need for costly on-site visits.

Datto Managed Power devices offer:

- Simple, Intuitive Cloud Management
- Automated Ping Testing
- Surge Protection, Reimagined
- Ethernet + Integrated WiFi
- Automated Power Reporting

More information? Call (845) 237-2117

8 Tendencies of Bad Decision Makers

At one point in my career, after I'd started, grown and sold a couple of businesses, I thought I knew everything there was to know about making good decisions. After all, I was a success! But it took me a few years to realize that, in many respects, I still had a lot to learn about making the best calls. Here are the lessons I learned the hard way back then about the tendencies and motivations of people who are making the worst business decisions of their lives.

1 BASING DECISIONS ON EGO

If you think you know it all and that your expertise in a narrow field will translate to every other field, you're just flat wrong. Assemble a team of folks whose experience rounds out your own and reap the benefits of multiple perspectives.

2 THE MOMENTUM EFFECT

There's certainly some truth to the belief that past events can predict future events. The problem with this thinking, though, is that the world is constantly evolving. If you're sticking with the tried-and-true and refusing to look at other options, you're likely to misstep.

3 BEING LAZY

Entrepreneurs have to be hungry and curious. Make sure you're looking at the whole picture, and at both the negatives and positives of any potential decision.

4 BEING INDECISIVE

If you're putting off making a choice, you can end up limiting your options down the road. You may be right, you may be wrong, but don't let yourself get cheated out of success.

5 GOING IT ALONE

You simply can't understand all the options and complexities of a given situation on your own.

Sometimes the best results come through compromise with a team you've assembled.



6 EXECUTING POORLY

Making a decision is only 10% of the process. The other 90% is the actual execution of that decision. If you fail to communicate the reasons for your decision to your staff, neglect to plan or follow up, or simply drop the ball, you're not getting the job done. Make sure you implement your changes in a thoughtful, logical way.

7 SEEING THE TREES RATHER THAN THE FOREST

Good decisions are made with the big picture in mind. If you're focused on putting out fires or only thinking about next week, you're not going to be able to adequately plan ahead. Leave the short-term decisions to your trusted staff and devote your energy to the long term.

8 NOT BALANCING SOURCES

Abraham Lincoln was a great president, but it wasn't just because he was a smart, thoughtful man. He surrounded himself with a cabinet comprised of his most bitter rivals, understanding the power of hearing from people other than "yes" men. Don't fall into the trap of listening to sycophants who tell you only what you want to hear. By seeking out contrary opinions, you'll avoid making decisions based on biased sources.



MIKE MICHALOWICZ (pronounced mi-KAL-o-wits) started his first business at the age of 24, moving his young family to the only safe place he could afford – a retirement building. With no experience, no contacts and no savings, he systematically bootstrapped a multimillion-dollar business. Then he did it again. And again. Now he is doing it for other entrepreneurs. Mike is the CEO of Proventus Group. He is also a former small-business columnist for The Wall Street Journal; MSNBC's business makeover expert; a keynote speaker on entrepreneurship; and the author of the cult classic book The Toilet Paper Entrepreneur. His newest book, The Pumpkin Plan, has already been called "the next E-Myth!" For more information, visit www.mikemichalowicz.com.

THE TOP 5 BUSINESS APPS TO IMPROVE YOUR PRODUCTIVITY

In the light-speed world of modern business, workers need every bit of help they can get. Luckily, new apps are developed every day that make our lives easier.

Here are five of the best:

1 Documents To Go allows users to open and edit Microsoft Office 2007 files from any smart device.

While that may seem a simple task, if your company frequently uses the Office Suite, Documents To Go can make a big difference.

2 Evernote has been making waves for a few years now with its seamless approach to notetaking and file-keeping. It enables users to upload virtually everything they need to the cloud and is especially useful for those quick thoughts you jot down during key work meetings.

3 If it's strictly file syncing you need, check out **SugarSync**. A



free account gets you 2GB of shared storage between two computers and your phone, accessible from anywhere.

4 Remember the Milk is one of the premiere apps for to-do lists everywhere, syncing complex lists across multiple platforms with little effort.

5 And you can't forget **Skype**, perhaps the best tool for cutting down long-distance charges and communicating via chat, video and audio with far-flung colleagues.

LifeWire.com, 5/17/2018

9 QUICK TIPS TO PROTECT YOUR BUSINESS FROM CYBER-ATTACK

Cybersecurity is more important than ever, but it doesn't have to be complicated. Just follow these rules and you'll be well ahead of the game:

- Only use secure networks.
- Encrypt your data – it's easier than it sounds.
- Install a strong firewall.
- Install patches and updates as soon as they become available.
- Do your research on the most common cyberthreats (you'd better know what phishing is).
- Develop a company-wide cybersecurity policy.
- Make sure your business WiFi router is protected by the WPA2 standard. (Look it up.)
- Install software that insulates you from malware.
- Get SSL (Secure Sockets Layer) Certificate Protection, especially if you take payments online.

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Client, or colleague is the
highest compliment
we can receive.*

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